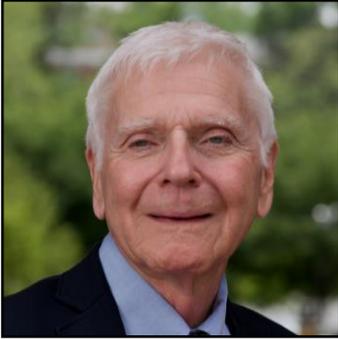


AHC Inc. MultiFamily Development Team



WALTER D. WEBDALE, *President & CEO*. When Walter joined AHC in 1999, the organization operated solely in Arlington and had 13 multifamily rental properties. Today AHC operates in eight jurisdictions and owns 50+ properties with more than 7,000 units. Under Walter’s leadership, AHC has expanded to Greater Baltimore, established its own property management company and added 14 resident services programs at AHC properties. Prior to joining AHC, Walter was Director of the Fairfax County Department of Housing and Community Development for 25 years. He is a past board member of the National Housing Conference, a past president and board member of the National Association of Local Housing Finance Agencies (NALHFA) and the National Association of County, Community and Economic Development Associations (NACCED). Walter has a Bachelor’s degree from Canisius College in Buffalo, NY, and named a “Distinguished Alumni” in 2017.



STEPHEN E. SMITH, *Executive Vice President*. Steve has 38 years’ experience in real estate development, finance and not-for-profit financial management. Since joining AHC in 1978, Steve has participated in the production and preservation of numerous single family and multifamily affordable housing projects. Most recently, Projects include the acquisition and refinancing of tax credit multifamily properties and structuring several lines of credit for AHC from regional banks and program-related investment funds (PRIs). Steve is a founder and board member of the Housing Association of Nonprofit Developers (HAND). He has a Master’s degree in Public Administration and a Bachelor’s in Business Economics and Political Science from the State University of New York.



JOHN M. WELSH, *Vice President, Multifamily Division*. John was Director of the Multifamily Division for thirteen years before being promoted to Vice President in 2011. He is responsible for the development and acquisition of all multifamily housing. During his tenure, AHC has acquired or built more than 5,400 multifamily units in Northern Virginia, Montgomery County, Washington, DC and Greater Baltimore. John was formerly a project manager at Hope Housing in Washington, D.C. He is a former Advisory Neighborhood Commissioner (ANC) in the District of Columbia, and past secretary of the D.C. Coalition for Nonprofit Housing and Economic Development. John received a Master’s degree in Regional Planning from Cornell University and a Bachelor’s in Finance from Villanova University.



ALAN GOLDSTEIN, *Director, Multifamily Division, Arlington*. Alan leads the team of project managers responsible for the acquisition, financing, rehabilitation, and new construction of multifamily residential communities in the Greater Washington area. Alan’s accomplishments include leading the acquisition and/or construction of over 1,500 apartment units; and the redevelopment and/or refinancing of existing rental communities in AHC’s portfolio. Alan previously worked as an investment banker. He earned a Master’s degree in public policy at the John F. Kennedy School of Government, Harvard University, and a Bachelor’s from the University of Michigan

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MARY CLAIRE DAVIS, *Acting Director, AHC Greater Baltimore.* Mary Claire joined AHC Greater Baltimore (AHC-GB) in July 2010. She is currently working on the redevelopment of Berkeley Apartments in Arlington and the second phase of the Key's Pointe project in Baltimore. She previously worked at Victory Housing in Bethesda and Wesley Housing in Alexandria. She is a member of the American Institute of Certified Planners. Mary Claire has a Master's degree in Urban & Environmental Planning from the University of Virginia and a Bachelor's in Political Science from Emory University.



DAVID BROTMAN, *Development Manager, Multifamily Division, Arlington.* David came to AHC in 2017 after completing his Master's degree in Real Estate Development at the University of Maryland. David is responsible for the 2018 delivery of St. James Apartments, a 93-unit new construction project in Alexandria, VA and managing the refinancing of Virginia Gardens, a 76-unit apartment community in Arlington, VA. David is well versed in many aspects of affordable housing, having started his career as a case manager for families in a rental subsidy program and then transitioning into housing policy and research, assessing the effectiveness of residential service programs. In addition to a Master's in Real Estate Planning, David has a Bachelor's in Sociology from Colby College.



LAURA MANVILLE, *Development Manager, Multifamily Division, Arlington.* Laura is responsible for execution of AHC projects in Northern Virginia and beyond, including Colonial Village West and Lafayette Gardens. Laura has worked in the Baltimore-Washington region since 2011 and managed a range of affordable and mixed-income housing development projects. She is a member of the Steering Committee for the Women's Leadership Initiative of the Urban Land Institute and participates actively in housing industry organizations in the area. Laura has a Master's degree in City Planning from the Massachusetts Institute of Technology and a Bachelor's in American Studies from Yale.



HALEY NORRIS, *Development Manager, Multifamily Division, Arlington.* Haley joined AHC's multifamily team in 2016. She is currently working on acquisition opportunities in Montgomery County and an affordable housing project in partnership with the Church of the Resurrection in Alexandria. Haley was an underwriter with the Maryland Department of Housing and Community Development before joining AHC. She has worked in the affordable housing field since college and held a number of positions, including a community development intern, a tenant relations coordinator, and an ordinance administration intern. Haley has a Master's degree in Community Planning from the University of Maryland and a Bachelor's in Political Science from Furman University.